

FACT SHEET



SOLAR PV & ENERGY STORAGE SOLUTIONS

Addressing your challenges with a united, global partnership with a team of specialized experts & services

The recent growth in Solar PV & Energy Storage projects is unprecedented and working in this rapidly growing and dynamic industry with new technologies, suppliers, and business models is not straightforward. Developers and owners around the world consistently run into the same challenges, but we have the solutions.





BUYING & CONTRACTING | INDUSTRY CHALLENGES

- Identifying truly bankable suppliers for 30+ year project life
- Ensuring ethical supply chains and meeting ESG goals
- Negotiating favorable contract and warranty provisions

OUR SOLUTIONS | BUYING & CONTRACTING

- 10+ years experience selecting suppliers and negotiating supply agreements
- Unrivaled access to supplier executives and decision-makers
- RiskAware data analytics software for the total cost of quality in the supply chain



MANUFACTURING QUALITY | INDUSTRY CHALLENGES

- Lacking local presence to oversee manufacturing process
- Lacking specific expertise to evaluate manufacturing quality

OUR SOLUTIONS | MANUFACTURING QUALITY

- Deep team of specialized auditors and inspectors
- True global presence
- Full coverage of all components (PV, Storage, and BOP)



PROJECT DESIGN | INDUSTRY CHALLENGES

- Making high impact early-stage design decisions without full information
- Needing high quality engineering support throughout process

OUR SOLUTIONS | PROJECT DESIGN

- Experienced team in all key engineering disciplines (geotechnical, mechanical, material, electrical, system design)
- Accurate production modeling



CONTRUCTION QUALITY | INDUSTRY CHALLENGES

- Ensuring equipment is not damaged during shipping/installation
- Gaining real-time visibility into schedule delays
- Managing and mitigating delays when they arise

OUR SOLUTIONS | CONSTRUCTION QUALITY

- Quality inspections, safety audits, and EL testing
- Construction management
- RiskAware data analytics software for the total cost of quality in the supply chain



COMMISSIONING | INDUSTRY CHALLENGES

- Resolving disputes between suppliers when problems arise
- Resolving delays related to integration between components

OUR SOLUTIONS | COMMISSIONING

- Experienced engineering team with system-level expertise
- Unbiased resolution of disputes between suppliers



OPERATIONS & MAINTENANCE | INDUSTRY CHALLENGES

- Managing and coordinating across multiple O&M providers
- Capitalizing on repowering opportunities
- Developing cost-effective end-of-life recycling strategies

OUR SOLUTIONS | OPERATIONS & MAINTENANCE

- Single-source provider of O&M services around the world
- Sophisticated repowering analysis
- Aware[™] Asset Performance Management (APM) Suite of Software

SOLAR PV & ENERGY STORAGE SOLUTIONS





With the acquisition of CEA, we have created an exceptional team with the specialized EXPERTISE, SCALE, GEOGRAPHIC COVERAGE & SOFTWARE TOOLS to solve these project development challenges





ENGAGEMENTS IN 350+
SOLAR & STORAGE FACTORIES
Worldwide

